

Community Meeting – Early Childhood System of Care Integration

- Family Resource Center Cross Sector Grants
- Family Connecting Point Grants

November 6 & 14, 2024



San Francisco Department of
Early Childhood



Background – fy25 FRC Initiative Summary

- \$17,800,000 Total
- 13 Neighborhoods - \$13M
- 6 City-wide - \$4M
- Some categories have multiple grants – approx. 26 grants
- 8,800 adults / year
- 5,300 children 0-17/ year



FRCI Long term Knowledge Goals for a Solid Future

Stress Mitigation:

Parents/caregivers have **the information, resources, and connections to peers and professionals to successfully raise their children** in San Francisco. Services **connect families to concrete supports in times of need.**

Parent Self-Efficacy:

Parents **understand developmental milestones, believe they can influence their child's development,** and use practices that promote milestone achievement.

Services promote **understanding of child development** as well as supporting **parental resilience.**

All San Francisco children enjoy a solid foundation to support future success

Responsive Relationships:

Family members **learn from one another** and have **nurturing, supportive relationships inside and outside family resource centers.** Services **reduce social isolation** and increase social supports.

School Readiness and Success:

Children **enter kindergarten with the cognitive, social/emotional, and physical skills that support school success.** Services include understanding about the **social-emotional competence of children.**

Family Resource Centers Service Overview

Formal Supports for Families and Those At & In-Risk for System Involvement

- Family Advocacy/CM
- Basic Needs/Barrier Removal
- Child-welfare Supports

Family Engagement and Cross Sector Partnerships

- Intake and Retention
- Outreach
- I + R

Parent Leadership and Community Connections

- Parent Advisory Council
- Family/Community Events
- Field trips

Parent-Caregiver Capacity Building and School Readiness and Success Activities

- Support Groups
- Parent Education
- PCI Groups



We've Been Knowledge Building

Our approach for enhancing San Francisco's early childhood system of care was informed by parents, ECE providers, FRC staff, and leaders of City departments and other agencies working with young children

- Parents' Input and Engagement to DEC strategic and FRC RFGA planning
- 0 – 5 Mapping Project – Catalog of City Supported Resources
- ECE Provider Survey / Engagement
- FRC Provider Engagement
- Parent Survey
- Intra-DEC Coordination



Learnings for Moving Forward

- FRC Initiative offers the supports parents value and want
- Limitations to current family support initiative approach
 - Place based can limit access
- Language was often a barrier to learning about and accessing resources
- Parents don't want to go to multiple places to obtain the supports they need
- Help families make easy connections to an integrated set of services in the early childhood system of care
- Providers can lack the knowledge of resources available to families and how to connect with them
- Supplement Early Intervention services
- Parents are motivated to learn how to support early childhood development and school readiness



Rationale for Early Childhood System Integration RFP

- ❖ Providers and families have long reported the difficulties of cross-sector relationships and referrals
- ❖ Families report wanting better access to family support activities and connection to resources
- ❖ DEC has relationships to coordinate integration activities
- ❖ Optimal child development and family support draws on the skills and expertise in different sectors of the early childhood system of care, which can be uncoordinated



Early Childhood System of Care Integration

To build a more integrated early childhood system of care and increase access to family support activities, DEC plans to pursue procurement for:

- **FRC Cross-Sector Grants:** Families find themselves in multiple systems of care - medical, preschool, etc. This effort would fund resources to make intentional and institutionalized inter-agency connections between these providers and DEC funded family resource centers.
- **Family Connecting Points-** This effort will seek to develop additional access to family support activities for families. DEC will seek partners with access to families/populations not reached by the main FRC grantees who wish to develop and/or expand their expertise serving families with young children. The grant will also target developing agencies seeking to serve pregnant families and families with 0 – 5 year olds.

Family Resource Center - Cross Sector Grants

Cross-Sector Grants

Categories

- FRCs and ECE Center(s)
 - FRCs and Family Child Care Homes
 - FRC and Clinic/Pediatric/Mental Health/other health settings
 - FRC and Other settings
-
- Prioritizing expecting families and families with 0 - 5 year olds - number of families in the setting likely to be factor
 - DEC funded FRC(s) and Inter-Agency relationship(s), partnership(s) & collaboration(s) to other early childhood service settings
 - Up to \$200,000/year grants; Up to six grants



Cross-Sector Grants – Scope of Work

- Intentional & Institutionalized Cross Sector Relationship Building
- Inter-Agency Information Exchange & Referral Outcome Report Back
- Family Support Activity Implementation
 - Outreach and Engagement of expecting families and families with children 0 – 5 years old
 - Resource Connection – e.g., Information and Referral, Family Advocacy, etc.
 - Additional family support activity – e.g., playgroup, parent education, support group
- Quality Support Activities – Training/TA participation
- Evaluation
- Administration



Family Connecting Point Grants

Family Connecting Point Grant

Categories

- Three broad geographic areas – up to two grants for sites new to FRCI activities
 - Up to one agency with fy25 budgeted revenue over \$4,000,000
 - Up to one agency with fy25 budgeted revenue below \$4,000,000
- Demonstrated experience serving families or children – number of families in the setting likely to be factor
- Targeting expecting families and families with 0 - 5 year olds – number of families in the setting likely to be factor
- Open eligibility for participation – cannot be exclusively for use by participants of applicant program, accept referrals
- 501(c)3 entities and education
- Demonstrated administrative capacity for City contracting
- Up to \$200,000/year grants, up to six grants



Family Connecting Point Grants – Scope of Work

- Family Support Activity Implementation
 - Outreach and Engagement of expecting families and families with children 0 – 5 years old
 - Resource Connection – Information and Referral, Family Advocacy, etc.
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Compare & Contrast

Cross Sector

- Builds Inter-Agency Cross Sector Relationships
- Must involve FRC partners

Connecting Point

- Increases access to family support activities at sites new to FRCI activities
- Builds on existing human service experience
- Can be independent stand alone access point for family support activities
- Must accept referrals from external sources
- Agencies new to DEC funding are encouraged to apply





Comments & Considerations

Comments & Considerations

Cross Sector Grants

- Cross Sector Configurations – one FRC/one partner, one FRC/multiple partners, multiple FRCs/one partner, multiple FRCs/multiple partners
- Number of families at partner site(s) available to engage
 - Should a 0 to 10 increase be prioritized over a 50 to 60 increase
- Other considerations

Family Connecting Point Grants

- Number of families at service site(s) available to engage
 - Should a 0 to 10 increase be prioritized over a 50 to 60 increase
- Impact of separate proposals by agency revenue
- Other considerations



Disclaimer and Cautions

- Finalized and guiding parameters for the FRC Cross Sector and Family Connecting Point Grants will be described in the procurement documents and negotiated grant agreements
- The finalized program parameters may be different from what was presented here, including responses to specific inquiries.



Next Steps

- Continued data collection and analysis
- Watch - <https://sfdec.org/funding-opportunities/> for meeting dates/links, updates and proposal details
- Additional comments can be sent to Derik.Aoki@sfgov.org / Lupe.Cruzcardenas@sfgov.org – No direct response to questions/concerns to avoid giving inquiring parties an advantage.
- Timeline – Anticipating RFP release approximately January 2025

