

Section 1: Proposal Coversheet

* Organization Name

* Contact Person

First name

Last name

* Contact Person Job Title

* Address

Street address

Street address line 2

City

State

Zip code

* Phone Number

Country code

Phone number

* Email

* Is the organization a registered City Supplier?

Yes

No

If yes, please enter your Supplier ID.

* Have you registered your business with the San Francisco Treasurer & Tax Collector as required prior to submission to any Proposal?

- Yes
- No

If YES, please provide your Business Tax Registration ID. If NO, please provide justification.

* Check here to certify that you have complied and will continue to comply with the terms of this RFQ's "Limitation on Communications during Solicitation" section.

- I have complied and will continue to comply with the terms of this RFQ's "Limitation on Communication during Solicitation" section.

* Are you a Local Business Enterprise entity?

- Yes
- No

If you answered yes to the question above, please list the LBE Certification Category/Categories below.

Section 2: Proposer References

All proposers must provide references demonstrating at least TWO (2) years of direct prior experience in providing specific Training & Technical Assistance and Rating & Assessment services within the early care and education and/or early childhood sector. At DEC's discretion, proposer(s) may be required to submit a letter of reference from each reference listed within FIVE (5) days of notification. Failure to do so may result in rejection of proposal.

* Reference 1

Organization Name	<input type="text"/>
Contact (First and Last Name)	<input type="text"/>
Contact Title	<input type="text"/>
Address	<input type="text"/>
City/Town	<input type="text"/>
State/Province	<input type="text" value="-- select state --"/>
ZIP/Postal Code	<input type="text"/>
Email Address	<input type="text"/>
Phone Number	<input type="text"/>

* Years providing service

* Description of scope of work

Reference 2

Organization Name	<input type="text"/>
Contact (First and Last Name)	<input type="text"/>
Contact Title	<input type="text"/>
Address	<input type="text"/>
City/Town	<input type="text"/>
State/Province	<input type="text" value="-- select state --"/>
ZIP/Postal Code	<input type="text"/>
Email Address	<input type="text"/>
Phone Number	<input type="text"/>

Years providing service

Description of scope of work

Reference 3

Organization Name	<input type="text"/>
Contact (First and Last Name)	<input type="text"/>
Contact Title	<input type="text"/>
Address	<input type="text"/>
City/Town	<input type="text"/>
State/Province	<input type="text" value="-- select state --"/>
ZIP/Postal Code	<input type="text"/>
Email Address	<input type="text"/>
Phone Number	<input type="text"/>

Years providing service

Description of scope of work

If above reference space was not sufficient to demonstrate two years prior experience, please add a note here confirming that additional references are available upon request.

Multiple Core Areas: The Prequalified Pool will consist of the following three Core Areas.

Core Area I: Child Development & School Readiness

Early Childhood Education programs will have a strong understanding of the core foundational frameworks in child development, child observation, screening and assessment, and curriculum. This core content area seeks support to deliver training and technical assistance to early educators on said frameworks. Examples of frameworks include but not limited to: The Infant/Toddler and Preschool/Transitional Kindergarten California Learning Foundations, California Collaborative of the Social-Emotional Foundation of Early Learning (CA-CSEFEL), Inclusion Frameworks, Attachment Theory and Practice, Program for Infant Toddler Care (PITC), Desired Results Developmental Profile (DRDP), Ages and Stages Questionnaire & Ages and Stages Questionnaire Social Emotional, etc.

Core Area II: Teachers & Teaching

Early Childhood Educators are prepared to deliver quality care and education through meaningful interactions with all children and families. This Core Area seeks support to deliver training and technical assistance and assessment services including but not limited to the following areas: Classroom Assessment Scoring System (CLASS), Dual Language Learning, Racial Equity, Diversity and Inclusion (REDI), etc.

Core Area III: Program & Environment

Early Childhood Programs have qualified staff, strong family partnerships, sound business practices, inclusive policies and procedures, and environments for all children and their families that support quality care and education. This Core Area seeks support to deliver training and technical assistance and assessment services including but not limited to the following areas: Program Administrative Scale (PAS) or Business Administrative Scale (BAS), Family Child Care Business Development, Early Childhood Education Administrative Leadership, California Child Development Permit Advising, Strengthening Families/Protective Factors, Family Developmental Credential, CLASS Environment, etc.

Based on the above descriptions, please check the Core Areas you will be applying for below.
(Check All That Apply)

- CORE AREA I: Child Development and School Readiness
- CORE AREA II: Teachers & Teaching
- CORE AREA III: Program and Environment

Application Instructions

Proposer shall use Attachment B as a template on which to provide their Written Proposal responses. Proposals that fail to address each of the requested items in this document in a sufficient and complete manner will be deemed Non-Responsive and/or receive zero points.

Proposers may not leave responses to questions blank and may not respond to questions with "To be provided upon request," or the like.

Submission of proposal will constitute a representation by your organization that your firm is willing and able to perform the commitments contained in the proposal.

All documents submitted in response to this Solicitation are subject to public disclosure. Therefore, please exclude or otherwise identify confidential or proprietary information, as appropriate.

Answer the proposal questions outlined in Attachment B for the Core Areas you are interested in on the subsequent pages.

CORE AREA I: Child Development and School Readiness

Early Childhood Education programs will have a strong understanding of the core foundational frameworks in child development, child observation, screening and assessment, and curriculum. This core area seeks support to deliver training and technical assistance to early educators on said frameworks. Examples of frameworks include but not limited to: The Infant/Toddler and Preschool/Transitional Kindergarten California Learning Foundations, California Collaborative of the Social-Emotional Foundation of Early Learning (CA-CSEFEL), Inclusion Frameworks, Attachment Theory and Practice, Program for Infant Toddler Care (PITC), Desired Results Developmental Profile (DRDP), Ages and Stages Questionnaire & Ages and Stages Questionnaire Social Emotional, etc.

* Are you submitting a proposal for Core Area I?

Yes

No

Submission for Core Area I: Child Development and School Readiness

Will you be submitting your application through an attachment (.doc, .docx, or PDF) or will you be entering your responses directly in this application?

- Will be uploading responses as an attachment
- Will be entering application responses directly here in SurveyMonkey

Proposal Upload CORE AREA I: Child Development and School Readiness

To submit your Core Area I proposal as an attachment please upload using the link below, ensuring your proposal references the questions outlined in Attachment B.

These answers have logic applied

Core Area I Proposal

Choose File

Choose File

No file chosen

Written Proposal Core Area I: Child Development and School Readiness

Capability - What makes your entity/agency uniquely capable of implementing the services sought after by this Core Area I of the RFQ? Provide a brief description of your entity/agency and address your ability to provide in-person and virtual: workshops, cohort trainings, assessments, peer learning opportunities and/or in-person and virtual conferences. (25 points, 400 words maximum)

Programmatic Training and Technical Assistance and/or Rating Assessment Services Expertise - Please describe your experience providing technical assistance, training, and/or rating assessment services related to Core Area I of the RFQ. Please provide a description of the types of technical assistance/coaching, training/professional development, and/or assessment services you have provided. (55 points, 1500 words maximum)

Service Delivery - Discuss how you are able to deliver these services in the following modalities: virtual and in-person workshops, cohorts trainings, coaching, peer learning opportunities and/or conferences (in-person and virtual). (20 points, 400 words maximum)

CORE AREA II: Teachers & Teaching

Early Childhood Educators are prepared to deliver quality care and education through meaningful interactions with all children and families. This Core Area seeks support to deliver training and technical assistance and assessment services including but not limited to the following areas: Classroom Assessment Scoring System (CLASS), Dual Language Learning, Racial Equity, Diversity and Inclusion (REDI).

* Are you submitting a proposal for Core Area II?

Yes

No

Core Area II: Teachers & Teaching

Will you be submitting your application through an attachment (.doc, .docx, or PDF) or will you be entering your responses directly in this application?

- Will be uploading responses as an attachment
- Will be entering application responses directly here in SurveyMonkey

Proposal Upload CORE AREA II: Teachers & Teaching

To submit your Core Area II proposal as an attachment please upload using the link below, ensuring your proposal references the questions outlined in Attachment B.

These answers have logic applied

Core Area II Proposal

Choose File

Choose File

No file chosen

Submission: Written Proposal CORE AREA II: Teachers & Teaching

Capability - What makes your entity/agency uniquely capable of implementing the services sought after by this Core Area II of the RFQ? Provide a brief description of your entity/agency and address your ability to provide in-person and virtual: workshops, cohort trainings, assessments, peer learning opportunities and/or in-person and virtual conferences. (25 points, 400 words maximum)

Programmatic Training and Technical Assistance and/or Rating Assessment Services Expertise - Please describe your experience providing technical assistance, training, and/or rating assessment services related to Core Area II of the RFQ. Please provide a description of the types of technical assistance/coaching, training/professional development, and/or assessment services you have provided. (55 points, 1500 words maximum)

Service Delivery - Discuss how you are able to deliver these services in the following modalities: virtual and in-person workshops, cohorts trainings, coaching, peer learning opportunities and/or conferences (in-person and virtual). (20 points, 400 words maximum)

CORE AREA III: Program & Environment

Description: Early Childhood Programs have qualified staff, strong family partnerships, sound business practices, inclusive policies and procedures, and environments for all children and their families that support quality care and education. This Core Area seeks support to deliver training and technical assistance and assessment services in the following areas: Program Administrative Scale (PAS) or Business Administrative Scale (BAS), Family Child Care Business Development, Early Childhood Education Administrative Leadership, California Child Development Permit Advising, Strengthening Families/Protective Factors, Family Developmental Credential, CLASS Environment.

* Are you submitting a proposal for Core Area III?

Yes

No

CORE AREA III: Program & Environment

Will you be submitting your application through an attachment (.doc, .docx, or PDF) or will you be entering your responses directly in this application?

- Will be uploading responses as an attachment
- Will be entering application responses directly here in SurveyMonkey

Proposal Upload CORE AREA III: Program & Environment

To submit your Core Area III proposal as an attachment please upload using the link below, ensuring your proposal references the questions outlined in Attachment B.

These answers have logic applied

Core Area III Proposal

Choose File

Choose File

No file chosen

Written Proposal CORE AREA III: Program & Environment

Capability - What makes your entity/agency uniquely capable of implementing the services sought after by this Core Area III of the RFQ? Provide a brief description of your entity/agency and address your ability to provide in-person and virtual: workshops, cohort trainings, assessments, peer learning opportunities and/or in-person and virtual conferences. (25 points, 400 words maximum)

Programmatic Training and Technical Assistance and/or Rating Assessment Services Expertise - Please describe your experience providing technical assistance, training, and/or rating assessment services related to Core Area III of the RFQ. Please provide a description of the types of technical assistance/coaching, training/professional development, and/or assessment services you have provided. (55 points, 1500 words maximum)

Service Delivery - Discuss how you are able to deliver these services in the following modalities: virtual and in-person workshops, cohorts trainings, coaching, peer learning opportunities and/or conferences (in-person and virtual). (20 points, 400 words maximum)

Section 4: Additional attachments to upload

* Attachment E: MCO & HCAO Declaration These answers have logic applied

Choose File

Choose File

No file chosen

* Attachment F: First Source Hiring Agreement These answers have logic applied

Choose File

Choose File

No file chosen

Section 5: Proposer Certification of Truth, Accuracy, and Completeness

* "I certify that based on information and belief formed after reasonable inquiry, the statements and information contained in this document are true, accurate, and complete. Additionally, by submitting this proposal, I attest that I have reviewed and accepted all terms found in this solicitation, any and all addenda issued to this solicitation, and City's contract terms."

Please check this box to confirm that the statement above is true for you.